

SAMPLE **PRIOR CALENDAR YEAR** BUDGETED

Prior Calendar Year 2016 Budgeted Amounts

	2016 Budget
<u>INCOME</u>	
Individual Contributions < \$1,000	\$ 120,500
Major Donor Contributions >= \$1,000	\$ 500,000
Corporate Contributions (<i>from X companies statewide</i>)	\$ 30,000
Government Support	\$ 214,000
Foundation Support	\$ 300,000
Rental Income	\$ 19,000
Professional Services Revenue	\$ 35,000
Participant Fees and Workshops	\$ 15,000
Other	\$ 6,200
	<u>\$ 1,239,700</u>
<u>EXPENSES</u>	
Salaries	\$ 754,755
Payroll Taxes	\$ 73,928
Group Health Insurance	\$ 91,691
Long Term Disability Insurance	\$ 12,690
Retirement	\$ 22,643
Occupancy - Rent, Telephone, Utilities, Cleaning	\$ 58,980
Materials and Supplies	\$ 12,780
Postage & Shipping	\$ 8,920
Software & Equipment Maintenance	\$ 16,300
Equipment Rental and Purchases	\$ 3,650
Printing and Copying	\$ 19,450
Audit and Payroll Fees	\$ 22,300
Graphic Design	\$ 3,900
Consultants	\$ 95,000
Legal	\$ 2,500
Website	\$ 36,200
Internships	\$ 5,000
Event Expenses	\$ 17,400
Workshops and Outreach	\$ 29,000
Board Meetings/Retreat	\$ 6,000
Travel, Meals, Lodging	\$ 22,550
Staff Development	\$ 14,195
Insurance	\$ 16,040
Total Expenses	<u>\$ 1,345,872</u>
Revenue Over/(Under) Expense	\$ (106,172)