

SAMPLE **PRIOR FISCAL YEAR** ACTUALS

Prior Fiscal Year **July 2016-June 2017 Budget with YTD Actuals**

	Year Ending 6/30/2017 YTD Actual <u>Revenues</u>
<u>INCOME</u>	
Individual Contributions < \$1,000	\$ 101,878
Major Donor Contributions >= \$1,000	\$ 739,957
Corporate Contributions <i>(from X companies statewide)</i>	\$ 31,575
Bequests	\$ 249,354
Government Support	\$ 54,288
Foundation Support	\$ 111,966
Z Smith Reynolds 2013 Grant for Operating Support - matching portion	\$ 15,000
Rental Income	\$ 16,500
Professional Services Revenue	\$ 39,063
Participant Fees and Workshops	\$ 16,623
Other	<u>\$ 6,400</u>
	<u>\$ 1,382,604</u>
<u>EXPENSES</u>	
Salaries	\$ 707,059
Payroll Taxes	\$ 60,526
Group Health Insurance	\$ 80,428
Long Term Disability Insurance	\$ 12,489
Retirement	\$ 17,426
Occupancy - Rent, Telephone, Utilities, Cleaning	\$ 55,792
Materials and Supplies	\$ 11,077
Postage & Shipping	\$ 7,112
Software & Equipment Maintenance	\$ 30,048
Equipment Rental and Purchases	\$ 6,836
Printing and Copying	\$ 22,115
Audit and Payroll Fees	\$ 23,702
Graphic Design	\$ 1,265
Consultants	\$ 22,484
Legal	\$ 900
Website	\$ 11,902
Internships	\$ 52,902
Event Expenses	\$ 9,359
Workshops and Outreach	\$ 5,685
Board Meetings/Retreat	\$ 7,666
Travel, Meals, Lodging	\$ 33,763
Staff Development	\$ 15,192
Insurance	<u>\$ 15,063</u>
Total Expenses	<u>\$ 1,210,791</u>
Total Other Revenue/(Expense)	\$ 171,813